

BHEL SBD Herewith Publishes

Expression of Interest

(EOI)

and

Invites Prospective vendors to partner with BHEL

for

SUPPLY OF CONTAINERSIED SOLUTION OF BATTERY MODULES, BMS AND EMS

Ref: BHEL/SBD/BESS/EOI/01 Dated 03.08.2024

Due Date of Receiving duly filled EOI: 13.08.2023 14:00 Hrs

About BHEL

BHEL is India's largest engineering and manufacturing enterprise, operating in the energy, industry and infrastructure sector. Company was established in the year 1964 and since then it has been "Making in India" offering comprehensive products, systems, and services in various areas including power generation (thermal, hydro, gas, nuclear, and solar PV), transmission, transportation, defence, aerospace, oil and gas, and emerging sectors like battery energy storage systems and electric vehicle chargers. BHEL has been instrumental in developing the country's power generation capacity, contributing to core industrial and strategic sectors since the time of its humble beginning. The company's commitment toward its customer is evident through wide range of product portfolio, development and absorption of new technologies, consistent investment of more than 2.5% of its revenue on R&D and innovation, establishment of world-class manufacturing facilities and offering sustainable business solutions. Apart from serving customers, BHEL has been supporting communities through programs like skill development, promoting health, hygiene, education, cleanliness and environmental protection, thus contributing to the society as a whole.

The purpose of publishing this EOI is to provide opportunities to probable vendors who can partner with BHEL for SUPPLY OF CONTAINERSIED SOLUTION OF BATTERY MODULES, BMS AND EMS.

Note: BHEL reserves its right to independently verify the documents submitted and visit the vendor works for assessment. Necessary arrangements shall be made by the prospective vendors



Queries:

Bidders to note that any queries related with EOI are to be submitted online only at Email ID provided in Table A with CC to **k.manoj@bhel.in.** Queries/clarifications received in any other form are liable to be unanswered. A reply from the concerned will be given on the same Email ID.

Table A

Description	Email Id
For Technical Queries	ravana@bhel.in
For General & Commercial Queries	k.manoj@bhel.in
For submission of offers against EOI	technicalbid-epd@bhel.in

Submission of EOI

Offers against EOI to be submitted on Email address to <u>technicalbid-epd@bhel.in</u> with subject as Ref: BHEL/SBD/BESS/EOI/01 Dated 03.08.2024 "SUPPLY OF CONTAINERSIED SOLUTION OF BATTERY MODULES, BMS AND EMS." (Mail size should not be more than 20 MB. In case the size is larger, offer can be submitted partwise in multiple mails).

Following documents to be attached while submitting EOI:

- 1. Annexure I (Duly filled, signed, stamped on official letterhead)
- 2. Annexure II- Non-Disclosure Agreement (Duly filled, signed, stamped on official letterhead)
- 3. Documents in support of Pre-Qualification Requirements- Technical
- 4. Technical offer, comprising of technical specification/Product Catalogues/Datasheets/Drawings/ QAP/ Test report etc
- 5. Documentary evidences for Manufacturing capabilities
- 6. Any other documents

Note: Bidders may adopt this mode at their own risk. BHEL does not own any responsibility /liability for delays in receipt / loss of secrecy of such offers. No physical offers for EOI will be accepted.

Plant Location details: BHARAT HEAVY ELECTRICALS LTD SOLAR BUSINESS DIVISION Prof. CNR Rao Circle, Opp. Indian Institute of Science, Malleswaram Bangalore – 560012 India



ANNEXURE – I

FORMAT FOR SUBMISSION OF EOI

(to be printed on the official letterhead of the APPLICANT)

Τo,

Mr. Vinay Kumar AGM-Materials Management BHEL SBD Bengaluru-560012 Dear Sir,

Subject: Submission of Expression of Interest Ref: BHEL/SBD/BESS/EOI/01 Dated 03.08.2024 "SUPPLY OF CONTAINERSIED SOLUTION OF BATTERY MODULES, BMS AND EMS"

With reference to your EOI inviting notice Ref: BHEL/SBD/BESS/EOI/01 Dated 03.08.2024 and after examining the detailed documents and other details mentioned in the EOI document, I/We hereby offer to submit my /our Expression of Interest.

1. All the annexures and documents necessary in this connection are enclosed hereto. All the documents/ photocopies of the documents have been self-attested by me/us and BHEL is free to reject our offer if any of the documents/photocopies of the documents is/are found to be false or forged.

2. I/we, hereby also declare(s) that I/we have read all terms and conditions in the EOI and all terms and conditions mentioned in the EOI are acceptable. I herewith submit duly signed and accepted Non Disclosure Agreement as per Annexure II.

3. I/we, hereby also declare(s) that my/our organisation/firm is not debarred/ blacklisted by any Central/State Govt. department, agency, PSUs/ Institution/ Agencies/ Autonomous organization.

4. The information sought from me as per the EOI notice is enclosed to this letter.

Yours Faithfully,

(Signature & Stamp of Authorised Signatory)

Name

Designation:

Date:

Place:



ANNEXURE II

NON-DISCLOSURE AGREEMENT

I, ______ (Name of Company),

acknowledge that the information received or generated, directly or indirectly, while working with BHEL on contract is confidential and that the nature of the business of the BHEL is such that the following conditions are reasonable, and therefore:

I warrant and agree as follows:

I, or any other personnel employed or engaged by our company, agree not to disclose, directly or indirectly, any information related to the BHEL Without restricting the generality of the foregoing, it is agreed that we will not disclose such information consisting but not necessarily limited to:

- Technical information: Methods, drawings, processes, formulae, compositions, systems, techniques, inventions, computer programs/data/configuration and research projects.
- Business information: Customer lists, project schedules, pricing data, estimates, financial or marketing data,

On conclusion of contract, I, or any other personnel employed or engaged by our company shall return to BHEL all documents and property of BHEL including: drawings, blueprints, reports, manuals, computer programs/data/configuration, and all other materials and all copies thereof relating in any way to BHEL, EPD's business, or in any way obtained by me during the course of contract. I further agree that I, or any others employed or engaged by our company shall not retain copies, notes or abstracts of the foregoing.

This obligation of confidence shall continue after the conclusion of the contract also.

I acknowledge that the aforesaid restrictions are necessary and fundamental to the business of the BHEL and are reasonable given the nature of the business carried on by the BHEL. I agree that this agreement shall be governed by and construed in accordance with the laws of country.

I enter into this agreement totally voluntarily, with full knowledge of its meaning, and without duress.

Place: -_____ Date: -_____

Name

Company

Signature



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$\underline{\textbf{PRE-QUALIFICATION REQUIREMENTS}} (For category I \)$

	Particulars	Bidder's Confirmation
1	The offer shall be quoted only by the original Battery OEM or other storage chemistry OEM / Cell to Module or Rack integrators .	Name of Original Battery OEM or other storage chemistry OEM / Cell to Module or Rack integrators address & contact details with email address, website to be provided.
2	The bidder (Battery OEM or other storage chemistry OEM / Cell to Module or Rack integrators)should have manufactured / assembled and supplied the Battery or other storage chemistry of 50kWH (culminative at SOL) in the past five financial years from the Date of bid opening.	Supporting documents to be provided (PO copy with LR copy / client certificates/ shipping documents) Customers details to be provided and BHEL reserves the rights for the verification of
	The above is clarified as : Bidders importing cells and subsequently assembling/manufacturing battery modules/racks for any chemistry and the other parts of the containerized solutions are eligible to participate.	submitted credentials.

PRE-QUALIFICATION REQUIREMENTS (For category I, II)

	Particulars	Bidder's Confirmation
1	The offer shall be quoted only by the original Battery OEM or other storage chemistry OEM / Cell to Module or Rack integrators .	Name of Original Battery OEM or other storage chemistry OEM / Cell to Module or Rack integrators address & contact details with email address, website to be provided.
2	The bidder (Battery OEM or other storage chemistry OEM / Cell to Module or Rack integrators)should have manufactured / assembled and supplied the Battery or other storage chemistry of 250kWH (culminative at SOL)in the past five financial years from the Date of bid opening. The above is clarified as : Bidders importing cells and subsequently assembling/manufacturing battery modules/racks for any chemistry and the other parts of the containerized solutions are eligible to participate.	Supporting documents to be provided (PO copy with LR copy / client certificates/ shipping documents) Customers details to be provided and BHEL reserves the rights for the verification of submitted credentials.



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PRE-QUALIFICATION REQUIREMENTS (For category I, II, III, IV)

Particulars Bidder's Confirmation
The offer shall be quoted only by the original Battery DEM or other storage chemistry OEM / Cell to Module or Rack integrators . Name of Original Battery OEM or other storage chemistry OEM / Cell to Module or Rack integrators address & contact details with email address, website to be provided.
The bidder (Battery OEM or other storage chemistry DEM / Cell to Module or Rack integrators)should have manufactured / assembled and supplied the Battery or other storage chemistry of 5000kWH (culminative at SOL)in the past five financial years from the Date of bid opening.Supporting documents to be provided (PO copy with LR copy / client certificates/ shipping documents)Customers details to be provided and BHEL reserves the rights for the verification of submitted credentials.Customers details to be provided and BHEL reserves the rights for the verification of submitted credentials.

AGonto	Punam	Digitally signed by Punam Mishra-SDGM
रोटोर्ड्स दोरोर्ज अर्णः, ४२०० २०४३२००७ ४, ४३.३-३३.२४ २४ सरवण भवन अस, वरि. अभिवंताएस.सी. ४ पी.वी.पी.वी.एस.एस.	Mishra-	DN: cn=Punam Mishra- SDGM, o=BHEL, ou=SBD, email=punammishra@b
SARAVANA BHAVAN R., Dupty Manager /SC & PV-PVSS BHEL SBD , BENGALURU-560026	SDGM	hel.in, c=IN Date: 2024.08.01 17:20:57 +05'30'



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It must not be used directly or indirectly in anyway detrimental to the interest to the company

TECHNICAL SPECIFICATION FOR TC-MOUFOR SUPPLY OF CONTAINERSIED SOLUTION OF **BATTERY MODULES, BMS AND EMS**

सरवण भवन आर., वरि. अभिवंता/एस.सी. & पी.वी.-पी.वी.एस.एस. SARAVANA BHAVAN R., Dopty Manager /SC & PV-PVSS BHEL SBD, BENGALURU-560026



Digitally signed by DN: cn=Punam Mishra-SDGM, o=BHEL, ou=SBD, email=punammishra @bhel.in, c=IN Date: 2024.08.01 17:21:59 +05'30'



CONTAINERISED SOLUTION OF BATTERY MODULES, BMS and EMS

0) INTRODUCTION:

Battery modules are the building blocks of a Battery Energy Storage Systems (BESS), typically consisting of several individual cells connected in series and/or parallel to achieve the desired voltage range and Discharge capacity over the period of years as per project requirement. Battery modules and Battery Management Systems (BMS), Energy Management system (EMS), Power conditioning unit (PCS) are integral components of BESS, playing crucial roles in managing and optimizing battery performance, safety, and longevity.

In this specification, the technical requirements of a containerized solution which consists of Battery modules, BMS, EMS, HVAC system, fire suppression systems, and other necessary equipment are provided.

1) TECHNICAL REQUIRMENTS:

SI. No	Description	Requirement	Parameters
1	Battery Chemistry	Modules can be configured with lithium-ion cells, lead-acid cells, Vanadium Flow batteries or other chemistries depending on the application's requirements. Each cell /system type has different characteristics in terms of energy density, cycle life, Degradation, Discharge capability and safety considerations.	Flow batteries, Sodium- sulfur, Zinc based , Vanadium redox or other
2	Voltage and Capacity	Modules are designed with specific voltage and capacity ratings, which can vary based on the number and type of cells / Modules used. This allows for scalability and customization of the BESS to match	For Cell: 3.2 V or more

1.1 Battery Modules:

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		the project Requirement (including O&M)	Capacity: 280 Ah or better Rated energy (Wh): 14336 Wh or better . For other chemistries : System configuration with parameters value shall be mentioned.
3	Cycle Life	Number of Cycles: Specifies how many charge-discharges cycles the module can endure before capacity drops significantly	Shall be as per customer / Project requirement. Minimum one cycle per day shall be considered, if not specified.
4	Power Output	Maximum Discharge Power: Indicates the maximum power the module can deliver instantaneously, measured in kilowatts (kW) or megawatts (MW). Maximum Charge Power: Specifies the maximum power at which the module can accept charging.	Shall be as per customer / Project requirement
5	Operating Temperature Range:	Temperature Range: Specifies the ambient temperature range within which the module operates optimally. Outside this range, performance and longevity may be affected.	Tentative values: Charge: -20 to 55 degrees C Discharge: -20 to 55 degrees C And Shall be as per customer requirement.
6	Dimensions and Weight	Physical Size: Defines the module's dimensions (length, width, height) and weight. Important for	To be provided by Bidder with Drawings.

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		determining installation space and	
		determining installation space and	
		transport logistics.	
7	Safety Features:	Shall have following protections: Overcurrent Protection: Prevents	Shall be as per customer requirement.
		excessive current flow that could damage cells. Temperature Management:	Bidder shall provide their System protection and other related features.
		Includes mechanisms for cooling or heating to maintain optimal operating temperatures.	
		Fault Detection: Systems to detect and isolate faulty modules to prevent damage to the entire battery system.	
		Other protections or any other safety features required to be incorporated as per latest Industry practice/standards.	
8	Environmental	Enclosure Rating: Specifies the	Shall be as per customer
	Considerations:	module's protection against dust,	requirement.
		 water ingress (IP rating), and other environmental factors. Lifecycle and Recycling: Considerations for sustainability, including ease of recycling and environmental impact. 	Bidder shall provide their System IP ratings and other related features.
9	Certifications and Standards:	Safety Standards: Compliance with relevant safety standards (e.g., UL, IEC) to ensure safe operation and regulatory compliance.	Shall be as per customer requirement.

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BH	EL-SBD			
		IEC-61427, UL1973, UL 1642, IEC 62133, IEC 62485-2, IEC 61508, IEC 62619, IEC 62281, UL9540 Grid Connectivity Regulations Battery management and Handling rules, 2001 Ministry of Environment, Forests and Climate Change.		l provide their em complying
		Any amendments in above standards and any future regulations pertaining BESS systems and sub components shall be complied.		
10	Integration Compatibility:	Interface Compatibility: Ability to integrate with Battery Management Systems (BMS),	To be provid	ded by Bidder.
		inverters, and other components of the BESS.Scalability: Ability to scale up by adding more modules and other systems as needed to increase capacity or power output.		ll provide their communication
11	Thermal Management	Effective thermal management within modules is essential to maintain optimal operating		ded by Bidder.
		temperatures and ensure longevity. This may involve integrated cooling systems, heat sinks, or passive cooling methods to dissipate heat generated during charging and discharging cycles.	(Bidder sha of the managemer	
12	Mechanical Design	Modules are constructed with robust mechanical enclosures to protect cells from physical damage and to facilitate easy installation and maintenance.	To be provid	ded by Bidder

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1.2 Battery Management System (BMS):

The Battery Management System (BMS) is responsible for monitoring, managing, and protecting battery modules. Here are the key specifications and functionalities required in a BMS.

SI. No	Description	Requirement	Parameters
1	Voltage Monitoring	 Cell Voltage: Monitors voltage levels of individual cells within battery modules to prevent overcharging or deep discharging that could damage cells. Pack Voltage: Monitors the overall voltage of the battery pack. 	To be provided by Bidder.
2	Current Monitoring	Charge/Discharge Current : Measures the current flowing into or out of the battery pack to ensure it stays within safe limits and optimize charging efficiency.	To be provided by Bidder.
3	Temperatur e Monitoring	 Cell Temperature: Monitors the temperature of individual cells to prevent overheating and manage thermal runaway risks. Ambient Temperature: Monitors the ambient temperature to adjust charging/discharging rates accordingly. 	To be provided by Bidder.
4	StateofCharge(SoC)andStateofHealth(SoH)Estimation	 SoC Calculation: Estimates the remaining energy capacity in the battery pack based on voltage, current, and temperature measurements. SoH Monitoring: Tracks the degradation of battery cells over time to predict longevity and plan maintenance. 	Bidder. (BMS shall automatically

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			battery individual
			cell/module.)
5	Cell	Active Balancing: Equalizes the	To be provided by
	Balancing	charge/discharge of individual cells within	Bidder.
		a module to maximize performance and	
		extend overall battery life.	
6	Safety Features	Overvoltage Protection: Disconnects charging sources when cell voltages exceed safe limits. Undervoltage Protection: Cuts off discharge when cell voltages drop below safe limits. Overcurrent Protection: Limits current flow to prevent overheating and damage. Temperature Protection: Implements measures to prevent overheating or excessive cooling. Short Circuit Protection: Detects and isolates faults to prevent damage to the battery pack. And any other relevant features required for the system safety.	
7	Communica tions Interface	 Data Logging: Records operational data for performance analysis and diagnostics. Minimum one-year data storage shall be provided. Communication Protocols: Interfaces with external systems such as inverters, energy management systems (EMS), and supervisory control and data acquisition (SCADA) systems using protocols like CAN bus, Modbus, Ethernet, or wireless communication. 	To be provided by Bidder. Suitable protocols as compatible under prevalent industry practice/standards shall be mentioned.

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8	User Interface and Controls	 Display: Provides real-time information on battery status, alarms, and operational parameters. Control Logic: Implements control algorithms for optimal charge/discharge cycles based on operational conditions and external commands. 	Bidder.	ovided by
9	Environme ntal and Compliance	Environmental Ratings : Designed to operate within specified environmental conditions (e.g., temperature, humidity). Safety Standards : Compliance with relevant standards such as UL 1973, IEC 62619, or other local regulatory requirements for safety and performance.	Bidder.	ovided by
10	Redundanc y and Reliability	 Fault Tolerance: Includes redundant sensors or circuits to ensure continuous monitoring and protection. Reliability: Designed for high reliability to minimize downtime and ensure safe and efficient operation of the BESS. 	Bidder.	ovided by
11	Fault Detection and Diagnostics	Detects abnormalities such as cell degradation, imbalance, or malfunction, and provides diagnostics to identify issues before they affect overall system performance.	Bidder.	ovided by

1.3 ENRGY MANAGEMENT SYSTEM(EMS) (If applicable):

The Energy Management System (EMS) plays a crucial role in managing and optimizing the storage and usage of electrical energy stored in batteries. Here are the key specifications and functionalities required in a BMS.



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SI.	Description	Requirement	Parameters
<u>No</u> 1	Monitoring and Control	Real-time Monitoring: The EMS continuously monitors the status of the battery bank, including state of charge (SoC), state of health (SoH), temperature, and voltage levels. Data Acquisition: It collects data from various sensors and meters within the BESS to understand the current operating conditions.	To be provided by Bidder.
2	Optimization	Charge and Discharge Control: The EMS optimizes the charging and discharging of the battery based on electricity prices, grid demand, and other factors to maximize economic benefit. Dispatch Strategy: It determines the optimal dispatch strategy, deciding when to charge from the grid (during off-peak hours when electricity is cheaper) and when to discharge (during peak demand periods when electricity is more expensive).	Bidder. (Bidder shall provide
3	Grid Integration		
4	Safety and Maintenance	Fault Detection: The EMS monitors for any faults or abnormalities in the battery system and takes corrective actions to prevent damage or failures.	To be provided by Bidder.

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		Maintenance Scheduling: It assists in scheduling maintenance tasks and optimizing battery usage to prolong battery life and reliability.		
5	Reporting and Analysis	Performance Analysis: The EMS provides historical data and performance metrics, allowing operators to analyze and optimize system performance over time. Reporting: It generates reports and alerts for operators and stakeholders, providing insights into energy savings, performance improvements, and compliance with regulations.	provided	by

1.4 CUBE / CONTAINER

SI.	Description	Requirement	Parameters
No			
1	Design of the Cube/Container layout	Design the Cube/Container layout to accommodate the battery modules, BMS, HVAC systems, fire suppression systems, and other necessary equipment. Plan the layout to optimize space utilization, thermal management, and safety. Containers shall be designed for outdoor application	Bidder. ((Bidder shall provide their typical
2	Plan for safety and security	Incorporate safety measures, such as fire suppression systems, gas and smoke detectors, and emergency ventilation. Also, ensure proper access control and surveillance systems to protect the BESS from unauthorized access or vandalism.	
3	Thermal management	Design an effective HVAC system to maintain optimal operating temperatures for the batteries and	

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4	Electrical design	other components. The thermal management system should be energy-efficient and capable of maintaining temperature uniformity within the container. (UL9540A) Design the electrical system to include Battery modules, battery management systems (BMS) and protection devices. Ensure proper grounding, short circuit	one of the thermal management studies.) To be provided by
5	Monitoring and control	protection, and fault detection. Incorporate a supervisory control and data acquisition (SCADA) system to monitor and control the BESS remotely. The SCADA system should collect real-time data and provide alerts and notifications for any anomalies or maintenance needs. Data storage over cloud shall be provided.	To be provided by Bidder.
6	Transportability and modularity		To be provided by Bidder.
7	Modular auxiliary systems	Design auxiliary systems, such as HVAC, fire suppression, and monitoring systems, to be modular as well. This allows for easy replacement or expansion of these components without disrupting the overall system	To be provided by Bidder.
8	CCTV system	The container shall have provisions for mounting CCTV system and connecting cable at prominent points.	To be provided by Bidder.

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1.5 Operation and maintenance

SI. No	Description	Requirement	Parameters
1	Energy Guarantee , Warranty , AMC	As per Project requirement – The BESS system need to be designed considering the battery degradation and O&M energy guarantee.	Bidder shall provide their terms and conditions on O&M energy guarantee , warranty, AMC.
2	Monitoring, controlling, troubleshooting, maintaining of records, registers	As per Project requirement – The BESS system need to meet the guaranteed energy requirement during O&M.	Bidder shall provide their preventive maintenance and Breakdown maintenance checklists / schedule.
3	O&M Support	Man and material supply during O&M to meet the guaranteed energy requirement.	Bidder shall provide their usual O&M practices.

1.6 Grid Studies

SI. No	Description	Requirement	Parameters
1	Energy Guarantee	As per Project requirement – Grid compliance study with Power Plant Controller as per CEA technical standard to grid connectivity and latest guideline of LDC first charging clearance. May be required.	Bidder shall provide their capability / support to grid studies.
2	PCS / EMS	PCS and EMS need to be as per CEA / Grid requirement	Bidder shall provide their PCS , EMS details with make , model.
3	RTE	As per Project requirement – DC to DC RTE will be mentioned as per customer requirement.	Bidder shall mention their DC – DC RTE with any limitations.

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1.7 Miscellaneous

SI. No	Description	Requirement	Parameters
1	Type of supplier	As per Project requirement – Class I , II , non local need to be mentioned	Bidder shall provide their suitable class (Battery + BMS + EMS+PCS)
2	FAT	As per Project Requirement – Customer may demand for BESS entire system FAT (at lesser MWHr scale)	Bidder shall provide their capability to provided BESS entire system FAT.
3	Minimum MWHr		Bidder shall provide their minimum Project MWHr requirement for Quoting.
4	Installation and commissioning		Bidder shall provide their terms and conditions on Installation and commissioning support
5	Auxiliary power consumption	As per Project Requirement – Customer may demand for BESS Auxiliary consumption within limits	Bidder shall provide their Auxiliary consumption at various ambient
6	BESS Ideal Duration	As per Project Requirement –BESS containers need to be ideal till civil works completed.	Bidder shall provide their BESS Initial Ideal duration and related information.
7	Delivery condition	As per Project Requirement – customer may need maximum of 6 -12 months for the start of BESS system supply.	Bidder shall provide their BESS delivery duration range.
8	Production capability		Bidder shall provide their Prodcution capability per annum with necessary documents.



1.5 INTEGRATION AND CONSIDERATIONS:

1. Compatibility: Ensure compatibility between battery modules, BMS and arrangement inside container along with other systems to maximize efficiency and performance.

2.Scalability: All components like modules, BMS, EMS and containers should be scalable to accommodate future expansions or changes in energy storage capacity.

3.Reliability and Redundancy: Implement redundancy in BMS components and ensure reliability to minimize downtime and ensure continuous operation of the BESS.

4. Regulatory Compliance: Ensure that the BMS meets relevant safety standards and regulatory requirements for the jurisdiction where the BESS is deployed.

In summary, battery modules and the BMS are essential components of BESS projects, working together to optimize performance, ensure safety, and extend battery life. Proper selection, integration, and monitoring of these components are critical for the overall success and efficiency of the energy storage system. EMS integrates with grid operations, optimizes energy usage, ensures system safety, and provides valuable data for performance analysis and decision-making.

1.6 Categories of BESS capacity:

The following categories of BESS capacities are identified, for which Bidders can quote for one or more categories.

Category	Project Requirement at Point of coupling (POC) at SOL (start of Life)	Supplier Confirmation (Yes/No)
I	Upto 2.5 MWhr	
II	2.5 to 10 MWhr	
III	10 to 25 MWhr	
IV	25 MWhr and above	

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2) QUALITY ASSURANCE

All the components inside container (Battery module, BMS and EMS) Quality Plan, Data Sheet and GTP shall be subject to customer's approval. Each lot of Racks / container shall be subject to Pre-Shipment Inspection (PSI) by BHEL and BHEL customer or any third party as per requirement.

Quality plan will include the following:

- I. Incoming Quality Checks on bought out item
- II. In-process Quality Checks
- III. Sample tests on final product by the customer

Detailed quality plan if any, will be published with individual enquiry.

3) E waste Regulations

The regulations of "E-waste (management) rules-2016 Ministry of Environment, Forest and Climate Change" shall be followed.

4) **GENERAL CONDITIONS**

- a) Battery modules or racks shall be manufactured/assembled at the vendor's works only.
- b) Manufacturing clearance shall be given only after approval of Data Sheet, Bill of Material, manufacturing quality plan, Pre-Shipment inspection plan by BHEL's customer.

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5) ENCLOSURES:

SI. No.	Document
1	Self-declaration letter for Battery module and BMS manufacturing capacity from OEM.
2.	Signed copy of BHEL Specification BESS-4-02-0002 for confirming to supply as per BHEL Specification.
3.	Necessary Certifications and type test reports
4.	Over all assembly drawing indicating mounting details & data sheet for Battery modules and BMS
5.	Installation and O&M manual

6) CONFIRMATION BY THE BIDDER:

SI.	Item	Reply/ Acceptance by the
No.		bidder
1	Battery module and BMS model numbers offered	
2	Availability of test certificates and IEC Test reports.	
3	Adherence to Manufacturing Quality Plan and Pre-	
	Shipment Inspection	
4	Bill of materials as per subset of the CDF of the IEC	
	Certificates	

7) COMPLIANCE

SI. No.	Particulars	Bidder's Confirmation
1.	Confirmation to BHEL	Yes / No
	Specification BESS-4-02-0002	Please indicate deviations, if any.

रोपेटोर्ड प्रेटोर्ग छर्ट, ४०० व्यक्तेश्वर/वर्ग ३, ७ ३.व. २.व.व्यक्त व्या सरवर्ग अवन आर., वर्रि, अभिवंत्यापरा.से. ६ पी.वी.पी.पर.एस. SARAVANA BHAVAN R., Depty Manager / S. & PV-PVSS BHEL: SBD, BENGALURU-S60026

Agonia

Signature of Tenderer with stamp

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Annexure-Job Specific details

S.N 0.	Parameters	Details	Remarks
	General Informati	on	
1	Project Name		
2	Project Description		
3	Project Location name		
4	Project location co ordinates		
5	Project land Total area		
6	Customer Name		
7	Customer contact details	_	
8	Customer Address	_	
	Project Informati	on	
9	Type of Application		
10	Electrical Load Detail (MVA/MW) A. Running with back up time. B. Peak with time .		
11	SLD of the Project	_	
12	Type of Solution required	Complete BESS	
13	Backup Time (in Hours)		
14	Backup energy required from	SOL-Start of Life	
15	Energy required as Usable or Nominal	SOL-Start of Life	
16	Battery Rating (if battery sizing done by customer)		MWHr
17	Power Source availability-1		Grid POC voltage level
18	Power Source availability-2		miscellaneous
19	Connectivity Type	On-grid	
20	Cycle per day		Max cycles per day
21	PCS Rating (if available)		
а	PCS Make & Model No		
b	PCS Power Rating:		
с	Power Factor		PF variation limit
d	Efficiency @ required Load		
е	Output Voltage:		
f	PCS Maximum DC Voltage		
g	PCS Nominal DC Voltage		
h	PCS Minimum DC Voltage		
i	Maximum PCS Output Current for charging the Battery bank		
22	Coupling of the system	AC-coupled	
23	POI/POC/PCC Voltage		



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24	Other Points (if any)		
25	BESS Life cycle required		Customer requirement
26	scope of work	CONTAINER WITH BATTERY FFS HVAC EMS	
27	BESS system warranty		
28	Uses Pattern / Load Pattern		Constant Voltage & Constant Power or variable voltage & variable power
29	PPC requirement		
30	Grid studies Requirement		
31	Thermal Management - tender requirement		
32	Communication protocol - tender requirement		
33	Standards Compliance – tender requirement		
34	Scada and other communication – tender requirement		
35	Special requirement as per tender		
36	Temperature (in °C) A. Maximum B. Minimum		50 or higher (Max) 10 or higher (Min)
37	Humidity (%)		
38	Altitude (m)		
	Installation		•
39	Space available for BESS (sqm)		Outside building area, preferred Container solutions.
40	Installation Type		
41	Group map location photo with planned cable route		
42	BESS distance from PCC/POI/POC Panel		
	Communication		1
43	Communication required with Existing SCADA, EMS, Inverter		LDC communication and other requirements
44	Communication protocol of existing system		Modbus or other
	Miscellaneous	·	
45	Aux power will be provided by customer		Yes/ No
46	Total O&M year requirement by customer		
47	RTE (DC - DC) tender requirement		
48	RTE (AC - AC) tender requirement		
49	Scada interfacing tender topology		



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50	Charging / discharging methodology		
51	Tender PG test requirement		
52	Tender annual BESS degradation allowance		
53	Tender metering point		
54	Tender Each Year Energy requirement during O&M		
55	Class of Supplier		
56	Civil works		
57	Bess Auxiliary power		
58	O&M guaranteed generation		
59	PQC tender requirement		
60	Proveness criteria tender requirement		

Agonto

ಸರವರ್ ಭವನ್ ಆರ್., ಟಿಯ ಎಂಟಿಯರ/ಎಸ್.೩. . ೩.೩.-೩.೩ ಎಸ್.ಎಸ್. सरवण भवन आर., वरि. अभिवंता/एस.सी. & पी.वी.-पी.वी.एस.एस. SARAVANA BHAVAN R., Depty Manager /SC & PV-PVSS BHEL SBD , BENGALURU-560026



Digitally signed by DN: cn=Punam Mishra-SDGM, email=punammishra @bhel.in, c=IN Date: 2024.08.01 17:22:34 +05'30'

बास्य 8	SOLAR BUSINES (SBD)		SPECIAL CONDITIONS OF CONTRACT (SCC)	ITEM: SUPPLY OF CONTAINERSIED SOLUTION OF BATTERY MODULES, BMS AND EMS Ref No: MANBES0001	
		-	with General Condition of Contrac SCC shall prevail over the GCC.	t (GCC Rev R0) enclosed along with the tender enquiry. In case of any	
		•		BD) as it was changed from ELECTRIC & PHOTOVOLTAIC DIVISION	
1.	Type of Contract			tering into TC-MOU (Techno-commercial Memorandum of NOF BATTERY MODULES, BMS AND EMS	
2.	Item Details	1. Tec 2. PRE	RSIED SOLUTION OF BATTERY MODU Innical Specifications DOC NO: BESS E-QUALIFICATION REQUIREMENTS- nexure-Job Specific details- DOC NC	DOC NO: BESS-4-02-0004 Rev: 00	
3.	Consignee address		Shall be informed at the time of floating of NIT (Purchase Inquiry).		
4.	Buyer and Paying Authority	BHARAT HEAVY ELECTRICALS LIMITED - SOLAR BUSINESS DIVISION (SBD), <i>(Formerly known as</i> ELECTRIC & PHOTOVOLTAIC DIVISION) PROF. CNR RAO CIRCLE, SCIENCE INSTITUTE POST, MALLESWARAM, BANGALORE-560012.			
5.	Buyer IEC CODE/ GST No.	IEC CODE: 0	IEC CODE: 0588138690 / GST No: 29AAACB4146P1ZB		
6.	Buyer Email ID		ercial Clarifications: k.manoj <u>@bhel.in</u> al Clarifications: <u>ravana@bhel.in</u> ;	<u>n;</u>	
7.	Mode of Dispatch	dispatch of • Par • Tra	'endor's responsibility to ensure ava material to meet contractual delive t shipment is allowed. nsshipment is not allowed. the vendor's responsibility to en	ilability of Trucks/Train/Flights/Ships schedule etc. well in advance for ry requirement. sure material is dispatched through shortest possible route. By	



Ref No: MANBES0001

8.	Price basis	 BHEL will finalize TC MOU with qualified and registered bidders. Subsequently, based on BHEL requirement, NIT (purchase enquiries) shall be floated for obtaining offer including price bids. (Note: price Bid is not to be submitted along with TC MOU offer) Price Basis for such enquiries floated against TC MOU shall be as follows: Indigenous purchase – Ex-WORKS, inclusive of packing & forwarding charges. Taxes and duties to be paid in line with GCC. Material to be dispatched on freight pre-paid basis to the consignee address as per clause no. 3 above as mentioned in the enquiry. Insurance is in the scope of BHEL. All the other applicable taxes including Income Taxes (TDS) as per Indian law shall be deducted from the payables & paid to Government by BHEL.
9.	Evaluation of Offer	Shall be specified later during floating the NIT (Purchase Inquiry)
10.	Change of Scope	The same will be communicated only to the bidders who have participated in the tender. The techno-commercially qualified bidders shall be asked to submit Impact Price bid, if applicable.
11.	Quantity Splitting	Shall be specified later during floating the NIT (Purchase Inquiry)
12.	Reverse Auction	Shall be specified later during floating the NIT (Purchase Inquiry)
13.	Delivery Period	Shall be specified later during floating the NIT (Purchase Inquiry)
14	Transit Insurance	In BHEL Scope. Insurance details shall be informed along with the NIT / Purchase Order. Prior Dispatch, intimation shall be issued to Insurance agency by the supplier about the value of consignment, dispatch details, along with one set of documents consisting of LR copy, Packing List, Challan indicating the items dispatched (with their weights).
15	Unloading at SBD/project site and transportation from Indian port to consignee address in case of imports	In the scope of BHEL.
16	Payment terms	Shall be specified later during floating the NIT (Purchase Inquiry)



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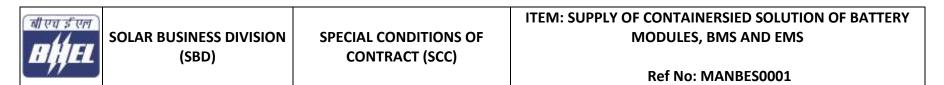
	Documents to	Shall be specified later during floating the NIT (Purchase Inquiry)
	be	
17	Submitted by Seller	
	/ Contractor for	
	Claiming	
10	Payment	
18	Guarantee period	As per technical specification
	Submission of	Applicable
	Performance Bank	PERFORMANCE SECURITY (PS) shall be submitted by the bidder for an amount equivalent to 5% of the contract value including Taxes & Duties on FOR Destination price. Performance security shall be valid for Product Warranty period
	Guarantee (PBG) or	i.e. 10 years from the date of Supply.
	Security Deposit	Performance Bank Guarantee (PBG) or Security Deposit (SD), hereafter referred as performance security shall be
	(SD), hereafter referred as	submitted by the successful bidder after the award of contract.
	Performance	Modes of deposit: Performance security may be furnished in the following forms:
	Security (PS)	I. Local cheques of Scheduled Banks (subject to realization)/ Pay Order/Demand Draft/ Electronic Fund Transfer in favour of BHEL.
		II. Bank Guarantee from Scheduled Banks / Public Financial Institutions as defined in the Companies Act. The Bank Guarantee format should have the approval of BHEL.
19		III. Fixed Deposit Receipt issued by Scheduled Banks / Public Financial Institutions as defined in the Companies Act (FDR should be in the name of the Contractor, a/c BHEL).
		IV. Securities available from Indian Post offices such as National Savings Certificates, Kisan Vikas Patras etc. (held in the name of Contractor furnishing the security and duly endorsed/ hypothecated/ pledged, as applicable, in favour of BHEL).
		V. Insurance Surety Bond.
		(Note: BHEL will not be liable or responsible in any manner for the collection of interest or renewal of the documents
		or in any other matter connected therewith)
		Performance security is to be submitted within 10 days from the date of Letter of Intent (LOI)/ Purchase Order (PO)
		and it should remain valid for a period of 60 (sixty) days beyond the date of completion of all contractual obligations
		of the supplier, including warranty obligations
		Forfeiture of Performance Security:

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BHEL	(SBD)	CONTRACT (SCC)	MODULES, BMS AND EMS
			Ref No: MANBES0001

		The performance security will be forfeited and credited to BHEL's account in the event of a breach of contract by the supplier. PS should be refunded to the contractor without interest, after he duly performs and completes the contract in all respects but not later than 60(sixty) days of completion of all such obligations including the warranty under the contract. The Performance Security shall not carry any interest. In case of delay in submission of Performance security, enhanced Performance security which would include interest (SBI MCLR rate+6%) for the delayed period, shall be submitted by the bidder. Further, Performance security is not submitted till such time the first bill becomes due, the amount of Performance security due shall be recovered as per terms defined in Tender/contract, from the bills along with due interest
20	Integrity Pact	APPLICABLE – Shall be specified later during floating the NIT (Purchase Inquiry)
21	Organization Chart	The bidder shall submit the overall organization chart along with contact details/mobile no. of officials dealing with this contract package for engineering, supply, Quality, etc. along with TC-MOU offer.
22	Delivery Failure and Termination/ Liquidated Damages	Applicable as per Cl. No. 16 (Page 17 of 28) of GCC RO. Clause No. 16.2.1 of GCC to be read as: Purchaser reserves the right to recover from the Seller/Contractor, as agreed, liquidated damages and not by way of penalty, a sum equivalent to half (½) percent of undelivered portion per week or part thereof, subject to a maximum of ten (10) percent of the total contract price (including elements of taxes, duties and freight) if the Seller/ Contractor fails to deliver any part of the ordered stores within the period stipulated in the Order/Contract. NOTE: 1. LR/RR date for indigenous supplies shall be treated as the date of delivery for levying LD as per Clause 16. 2. In case of any amendment/revision, LD shall be linked to the amended/revised contract value and delivery date(s). 3. If Order/ Contract involves two or more Units/ Sets/ Lots, then Liquidated Damages shall be for order/ contract value of the delayed Unit/ Set/ Lot, provided delivery stipulated in the Order/ Contract is Unit/ Set/ Lot wise, however total LD amount shall be limited to 10% of total order value. (including taxes, duties and freight)

ateu s Bh	SOLAR BUSINESS (SBD)		SPECIAL CONDITIONS OF CONTRACT (SCC)	ITEM: SUPPLY OF CONTAINERSIED SOLUTION OF BATTERY MODULES, BMS AND EMS Ref No: MANBES0001
23	Preference to Make in India	04.06.2020 "For this pr 29.05.2019 applicable event of an respect of t Preference India), Orde https://dip https://dip https://dip MII%200rd https://dip 2020.pdf https://dip Certificatio attached Ai procureme Amendmer be applicab	issued by Govt. of India (copy enclosion ocurement, Public Procurement (Pre- , 04.06.2020, 16.09.2020 and su even if issued after issue of this NIT y Nodal Ministry prescribing higher his procurement, same shall be applied to Make in India including counter of er 2017 available in the following link o.gov.in/sites/default/files/publicPro- o.gov.in/sites/default/files/PublicPro- er%20dt%2029th%20May%2019_0. o.gov.in/sites/default/files/PPP- er%20dt%2029th%20May%2019_0. o.gov.in/sites/default/files/PPP%20May%200May%2019_0. o.gov.in/sites/	ference to Make in India), Order 2017 dated <u>15.06.2017, 28.05.2018</u> , besequent Orders issued by the respective Nodal Ministry shall be but before finalization of contract/ POI WO against this NIT. In the or lower percentage of purchase preference and/ or local content in icable." offering will be as per the Public Procurement (Preference to Make in cs: <u>neurement MakeinIndia 15June2017.pdf</u> <u>PPP-MII-Order-2017 28052018.pdf</u> <u>pdf</u> <u>All%20Order%20dated%204th%20June%20</u> <u>All%20Order%20dated%2016%2009%2020 20.pdf</u> ge of local content, in line with PPP-MII order, to be submitted as per from Rs. 5.00 Lac to Rs. 10.00 Crore or Annexure-1(B) for hereto if any from Government or Statutory bodies or agencies shall time to time. It is the responsibility of the bidders to keep updated
24	Purchase from SEZ in India	Make in In		as Indigenous purchase for the purpose of Purchase Preference to a & delivery terms. However, additional taxes, duties including Safe luating the bid.
25	Inspection Agency	As Applicab	le by BHEL/BHEL's Customer/BHEL N	lominated Agency

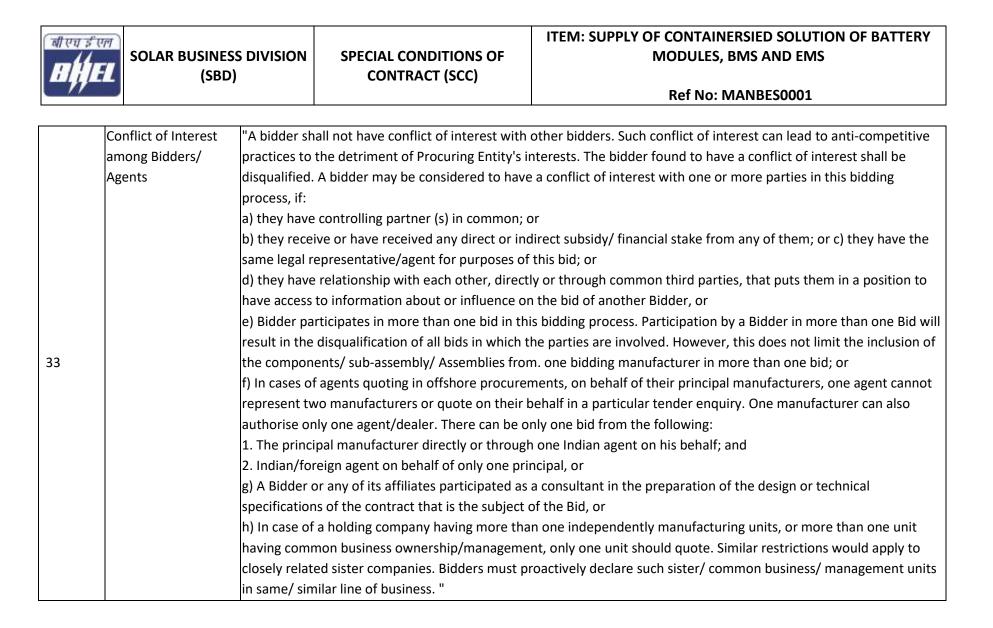
बी एच मि	SOLAR BUSINESS (SBD)	DIVISION	SPECIAL CONDITIONS OF CONTRACT (SCC)	ITEM: SUPPLY OF CONTAINERSIED SOLUTION OF BATTERY MODULES, BMS AND EMS Ref No: MANBES0001
26	TAXES AND DUTIES (Clause No. 4.1, 4.2 & 4.3) (Applicable only for Indian Bidders)	4.1 CGST/ 4.1.1 Selle per 4.1.2 It is un pro 4.1.3 The 29AAACB 4.1.4 Selle otherwise 4.1.5 CGS	the existing tariff on the date of the the responsibility of the seller/cont der the relevant applicable GST law oper GSTN Registration/ HSN code in e purchaser is registered in the 4146P1ZB. er/contractor is required to mention in NIT/SCC.	that CGST/SGST/UTGST/IGST (whichever is applicable) is quoted as e offer and all benefits as per existing laws have been considered. ractor to issue the Tax Invoice strictly as per the format prescribed v (CGST Act/SGST Act/UTGST Act/IGST Act). Vendor to indicate the their tax invoice. State of Karnataka vide following GST registration number: n the above registration number in their tax invoice unless stated at actuals against Tax Invoice but restricted to the amount and
27	OTHER TAXES & Clause No. 4.4 of GCC to be read as: LEVIES (Clause No. 4.2 OTHER TAXES & LEVIES 4.2.1 All taxes/duties/Cess other than CGST/SGST/UTGST/IGST shall be do 4.4) included in the Ex-Works prices unless specified otherwise by the bidder in the price bid. No variation in and duties shall be payable by Purchaser. Indian Bidders) and duties shall be payable by Purchaser.			
28	CUSTOMS DUTY (Clause No. 4.5 of GCC) (Applicable only for Indian Bidders)	4.3 CUSTO 4.3.1 Cust Sta Ex- 4.3.2 Selle im or for 4.3.3 Esse	oms Duty/IGST/Goods and Services ates) Act, 2017 element for imported Works prices. er/ Contractor shall arrange for his of port license. Therefore, Seller/ Contr non-availability of the same or comp any financial liability, whatsoever, c entiality Certificate or Project Auth	compensation cess under Goods and Services Tax (Compensation to d items as per Special Conditions of Contract shall be included in the own import license, if required, since Purchaser will not provide any actor alone shall be responsible for any delay in getting import license letion of other related formalities. Purchaser shall not be responsible on this account. hority Certificate (PAC) as per Import Policy, if required to avail early specified in the offer. Import content (CIF value in rupees) with



		list of items, quantity, foreign currency, Country of origin etc., shall be submitted by the bidder as part of
		Price bid.
	DIRECT TAXES	Clause No. 4.6 of GCC to be read as:
20	(Clause No. 4.6 of GCC)	4.4 DIRECT TAXES 4.4.1 Purchaser shall not be liable towards income tax of whatever nature including variations thereof, arising out of this Order/ Contract, as well as tax liability of the Seller/ Contractor and his personnel.
29		4.4.2 Deductions of Tax at source at the prevailing rates shall be effected by the Purchaser before release of
	(Applicable only for	payment, as a statutory obligation, if applicable. TDS certificate will be issued by the Purchaser as per
	Indian Bidders)	statutory provisions.
		 Clause No. 5.0 of GCC to be read as: 5.0 STATUTORY VARIATION 5.1 If any rates of Tax or duty are increased or decreased, a new Tax or duty is Introduced, an existing Tax or duty is abolished, or any change in interpretation or application of any Tax or duty occurs in the course of the execution
30	STATUTORY VARIATION (Clause No. 5.0 of GCC)	of Contract including Delivery period extensions (if any), which was or will be assessed on the bidder in connection with performance of the Contract, an equitable adjustment of the Contract Price shall be made to fully take into account any such change by addition to the Contract Price or deduction there from, as the case may be. However, these adjustments would be restricted to direct transactions between BHEL and the bidder/ agent of foreign bidder (if applicable). These adjustments shall not be applicable on procurement of raw
	(Applicable only for Indian Bidders)	 materials, intermediary components etc. by the bidder /agent. 5.2 For variation after the agreed completion periods, the seller/contractor alone shall bear the impact for the upwards revisions and adjust the price in their basic price in such a manner that total price with tax or duties matches with the ex- works with taxes of Purchase Order/Contract. For downward revisions, purchaser shall be given the benefit of reduction in CGST/SGST/UGST/IGST. This will be without prejudice to the levy of penalty for delay in delivery/completion schedule.

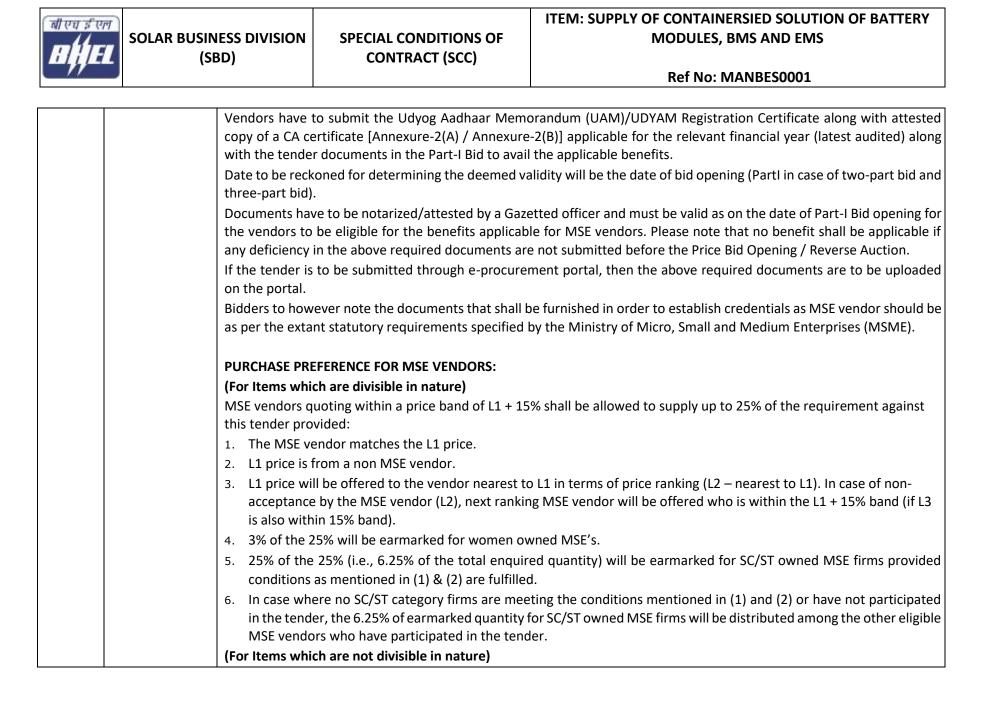
बीएच ई एल	SOLAR BUSINESS DIVISION	SPECIAL CONDITIONS OF	ITEM: SUPPLY OF CONTAINERSIED SOLUTION OF BATTERY
BHEL	(SBD)	CONTRACT (SCC)	MODULES, BMS AND EMS
-n			Ref No: MANBES0001

31	New Clause of GCC (Applicable only for Indian Bidders)	Vendor/Supplier will intimate & upload the Tax invoice along with LR/RR (as applicable) on web portal & intimate BHEL immediately on removal of goods from vendor/supplier works. In case of Services, Vendor is required to upload the Tax invoice on Web Portal immediately after raising the invoice. BHEL will issue the delivery order/instruction to dispatch the material to the customer as indicated in SCC. All payments against Tax Invoice to vendors/contractors shall be released only after: Vendor/contractor declaring such invoice in GSTR-1 within the prescribed timeline as per the relevant Act. The tax component charged by the vendor in the invoice should be matched with the details uploaded by vendor in GSTR-1. Confirmation of payment of GST thereon by vendor on GSTN portal In case, any GST credit is delayed/denied to BHEL due to non/delayed receipt of goods and/or tax invoice or expiry to timeline prescribed in the relevant Act for availing such ITC, or any other reasons not attributable to BHEL, tax amount shall be recoverable from the vendor/contractor along with interest levied/leviable on BHEL. GST liability arises on BHEL under reverse charge, any interest levied/leviable due to any reasons not attributable to BHEL shall be recovered from the vendor/contractor.
32	New Clauses of GCC	 a) In case of discrepancy in CGST/SGST/UTGST/IGST rate corresponding to HSN code and quotes rates, the evaluation shall be done on quoted price and correct CGST/SGST/UTGST/IGST rate shall be considered for ordering (limited to quoted FOR Site Price) b) The bidder should have been registered with the appropriate authority under relevant GST laws. c) The bidder to specify in their offer (part 1 bid) the category of registration under GST i.e. registered dealer and composite dealer d) No CGST/SGST/UTGST/IGST will be reimbursed to composite dealer. In the event of any GST quoted by composite dealer, the same shall be considered for evaluation purpose. However, the ordering will be done without considering the tax. In the event of any change in the status of vendor from composite to regular dealer after the submission of the bid but before the supply, no reimbursement of CGST/SGST/UTGST/IGST will be made. However, the vendor has to raise the invoice strictly, as per the law, by adjusting their ex-works price.



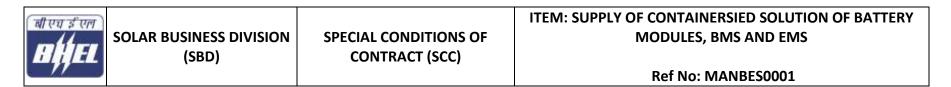
बी एच	ईंएन			ITEM: SUPPLY OF CONTAINERSIED SOLUTION OF BATTERY		
		SINESS DIVISION	SPECIAL CONDITIONS OF	MODULES, BMS AND EMS		
111	IEL	(SBD)	CONTRACT (SCC)			
				Ref No: MANBES0001		
34	 item HSN/SAC No sl GST portion of in goods/services a Bank Guarantee confirmation of later. [if (a) abov In case GST creatively pay of these required ln case vendor delay 		No should accompany supply. In of invoice shall be released only up ces and tax and confirmation of pay intee of appropriate value may be of in of payment date by vendor on GS above could not be complied]. If credit is delayed/denied to BHEL of escribed in GST law for availing such able from vendor along with inter y payment covering GST portion inclu- quirements. If delays declaring such invoice in his	the format as specified under GST laws mentioning your GSTIN No, oon vendor declaring such invoice in his GSTR-1 return and receipt of ment of GST thereon by vendor on GSTN Portal. otained from vendor which shall be valid at least one month after the T portal and receipt of Tax invoice and receipt of goods, whichever is due to non/delayed receipt of goods and/or tax invoice or expiry of ITC, or any other reasons not attributable to BHEL, GST amount shall est levied/BG of appropriate value may be obtained from vendor iding interest thereon shall be release to vendor only upon completion return & GST credit by BHEL is denied or reversed subsequently as per such ITC reversal as per GST Law shall be recoverable from		
		vendor/contractor along with interest levied/leviable.be obtained from vendor alternatively payment covering GST				
			portion including interest thereon shall be released to vendor only upon completion of these requirements. The Conciliation Scheme 2018 attached as Annexure-A shall be applicable. The Signed & Stamped copy of the same to be			
	Arbitration & Conciliation	attached along	n Scheme 2018 attached as <u>Annexur</u> with the offer as a mark of acceptar Conciliation Clause:			
35	Clause a) In case of contractors/vendors /consultants other than Public Sector Enterprise (PSE) or a Government Dep The parties shall attempt to settle any disputes or difference arising out of the formation, breach, termination or execution of the Contract; or, the respective rights and liabilities of the parties; or, in relation to interpretat provision of the Contract; or, in any manner touching upon the Contract, or in connection with this contract the friendly discussions. In case no amicable settlement can be reached between the parties through such discuss respect of any dispute; then, either Party may, by a notice in writing to the other Party refer such dispute or d to the sole arbitration of an arbitrator appointed by Head of the BHEL –EDN/SBD. Such Sole Arbitrator appoint conduct the arbitration in English language. The Arbitrator shall pass a reasoned award and the award of the Arbitration shall be final and binding upon the		lifference arising out of the formation, breach, termination, validity its and liabilities of the parties; or, in relation to interpretation of any ing upon the Contract, or in connection with this contract through t can be reached between the parties through such discussions, in notice in writing to the other Party refer such dispute or difference of Head of the BHEL –EDN/SBD. Such Sole Arbitrator appointed, shall			

बीएच ईएल BHEL	SOLAR BUSINESS DIVISION (SBD)	SPECIAL CONDITIONS OF CONTRACT (SCC)	ITEM: SUPPLY OF CONTAINERSIED SOLUTION OF BATTERY MODULES, BMS AND EMS
			Ref No: MANBES0001
	enactments the proceedings un The cost of ark Arbitration Clau or in connection arbitration, the Contract with o either Party in t b) in case of O Government De provisions of th in the Departm India in-charge 1996 shall not t Arbitrator shall make further r Ministry of Law or the Special S Parties hereto f	ereof and the rules made thereun ider this clause. The seat of arbitration pitration shall be borne as decided use as above, the Courts at Bangalor in with this Contract. Notwithstanding parties shall proceed with and cont due diligence and efficiency in a pro- terms of this Contract. Contract with contractors/vendors epartment: In the event of any dispu- te Contract, such dispute or difference ent of Public Enterprises to be nomi of the Department of Public Enterpri- be applicable to arbitration under the be binding upon the parties to the eference for setting aside or revision and Justice, Government of India. Use finally and conclusively. The Parties to y	by the Arbitrator upon him entering the reference. Subject to the e alone shall have exclusive jurisdiction over any matter arising out of g the existence or any dispute or differences and/or reference for the inue without hindrance the performance of its obligations under this fessional manner except where the Contract has been terminated by /consultants when they are a Public Sector Enterprise (PSE) or a ute or difference relating to the interpretation and application of the e shall be referred by either party for Arbitration to the Sole Arbitrator nated by the Secretary to the Government of rises. The Arbitration and Conciliation Act, is clause. The award of the dispute, provided, however, any Party aggrieved by such Award may on of the Award to the Law Secretary, Department of Legal Affairs, pon such reference the dispute shall be decided by the Law Secretary en so authorized by the Law Secretary, whose decision shall bind the o the dispute will share equally the cost of arbitration as intimated by
	endors Benefits/faciliti r Government De SE becoming eligit Vendors who q	esignated Authorities as per the Pur ple otherwise.	Enterprises (MSEs) shall be available to MSE vendors registered with chase & Price Preference Policy of the Government subject to them to submit applicable certificates (as specified by the Ministry of



बीएचईएन	SOLAR BUSINESS DIVISION	SPECIAL CONDITIONS OF	ITEM: SUPPLY OF CONTAINERSIED SOLUTION OF BATTERY
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			Ref No: MANBES0001

		 MSE vendors quoting within a price band of L1 + 15% shall be allowed to supply up to 100% of the requirement against this tender provided: The MSE vendor matches the L1 price. L1 price is from a non MSE vendor. L1 price will be offered to the vendor nearest to L1 in terms of price ranking (L2 – nearest to L1). In case of non-acceptance by the MSE vendor (L2), next ranking MSE vendor will be offered who is within the L1 + 15% band (if L3 is also within 15% band). No distribution shall be done specifically to women owned MSEs or SC/ST owned MSEs in such cases.
		Submission of updated Udyam Registration Certificate along-with Techno-commercial bid is required mandatorily.
		MSE suppliers can also receive payment through TReDS platform operated.
37	Termination	In case of breach of contract, wherever the value of security instruments like performance bank guarantee available with BHEL against the said contract is at least 10% of the contract value, the same will be encashed. In case the value of the security instruments available is less than 10% of the contract value, the balance amount shall be recovered from other financial remedies (i.e. available bills of the contractor, retention amount, any other amount payable to vendor from any units of BHEL, etc. with BHEL) or legal remedies shall be pursued. The balance scope shall be got done independently without Risk & Cost of the failed supplier/ contractor. Further, levy of liquidated damages, debarment, termination, descoping, short-closure, etc., shall be applied as per provisions of the contract. In any case of Breach of contract amount equivalent to 10% of the contract value in shall be recovered from the contractor.
38	Compliance to order No. 25- 111612018-PG, Dated 02.07.2020 of Ministry of Power, GOI	Compliance to order No. 25-111612018-PG, Dated 02.07.2020 of Ministry of Power, GOI to be submitted in the bidder's letter head as per attached Annexure-4 Note: Non-compliance of MoP Order and its subsequent amendment(s), (if any), by vendor shall lead to rejection of their offer or cancellation of contract, which is awarded by BHEL.



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	e-Invoicing under GST	E-Invoicing under GST to be done in line with the latest guidelines of GOI. It is the responsibility of the bidders to keep updated themselves of the guidelines.
39		In case the vendor delays or fails to provide all the documents as per the Purchase Order at the time of submitting Tax
		Invoice to BHEL, any subsequent financial loss to BHEL on account of vendor shall be to vendor's account. BHEL has further
		right to take necessary steps to protect its interest at the time of release of payment.
	Declaration by	The Bidder declares that they will not enter into any illegal or undisclosed agreement or understanding, whether formal
	bidder regarding	or informal with other Bidder(s). This applies in particular to prices, specifications, certifications, subsidiary contracts,
40	protection of	submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the
10	commercial	bidding process. In case, the Bidder is found having indulged in above activities, suitable action shall be taken by BHEL as
	interests of	per extant policies/ guidelines.
	BHEL	
	Note	 In place of EPD, Bangalore, it may be read as SBD Bangalore. Any vendor who has been banned by BHEL or against whom action due to non-performance has been initiated by
		BHEL are not eligible for participation. Such offers will not be considered for evaluation and will be rejected.
		3. Bidders shall confirm acceptance of technical specification which is part of the tender document (If Applicable). Any
41		deviation from technical specification can be rejected at BHEL's discretion.
		4. Amendments/addendums/circulars/Revisions thereto if any from Government or Statutory bodies or agencies shall
		be applicable if not explicitly stated above from time to time. It is the responsibility of the bidders to keep updated
		themselves of the same. The bidders shall submit their offers in compliance.
		Applicable.
42	Requirement	Technical Pre-Qualification Requirement (PQR) - As per Tender document
	(PQR)	Financial Pre-Qualification Requirement (PQR) – Shall be specified later during floating the NIT (Purchase Inquiry)
43	MOU FORMAT	The MOU Format attached with the NIT is tentative. The same will be finalized with the qualified bidders on
		mutually agreed contract and legal terms and conditions.
	Tax Deducted at	This has reference to the newly inserted Section 194Q under Income Tax Act 1961 (applicable w.e.f. 01.07.2021)
44	Source (TDS)	for deduction of tax at source by a buyer of goods at the time of amount paid or credited for purchase of goods exceeding Rs. 50 lacs.
44		
		The gist of the provisions of Section 194Q are as follows:
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बारच इं	SOLAR BUSIN	NESS DIVISION BD)	SPECIAL CONDITIONS OF CONTRACT (SCC)	ITEM: SUPPLY OF CONTAINERSIED SOLUTION OF BATTERY MODULES, BMS AND EMS Ref No: MANBES0001
		Crs. The seller si purchases from Specified person deductible unde TDS u/s 194-Q a W.e.f. 01.07.202 PAN : AAACB414 ACCORDINGLY T UNDER TAN : BL	hould be a resident of India. TDS @ (a seller exceeds Rs. 50 Lacs during a n (Non-filer), TDS shall be deducted er any other provision of I.T Act, 196 and the purchaser has deducted the 21, as per the above-stated provision 46P IS LIABLE TO DEDUCT TAX AT SC	URCE UNDER SECTION 194Q OF THE INCOME TAX ACT AND ESCRIBED VALUE UNDER SECTION 194Q WOULD BE DEDUCTED NT FOR PURCHASE OF GOODS.
45	Quote with multiple options	Vendor's can qu	ote for multiple options having diffe	erent type as per Technical specifications.
46	Compliance to Government of India order OM No.6/18/2019- PPD dated 23.07.2020 & 24.7.2020 regarding restrictions under Rule 144 (XI) of the General Financial Rules (GFRs), 2017	bidder is re II. "Bidder" (ir firm or com firms or con hereinbefo process. III. "Bidder fro 1. An entit 2. A subsio 3. An entit 4. An entit	gistered with the Competent Authon ncluding the term 'tenderer', 'consul- npany including any member of a com- mpanies), every artificial juridical pe- re, including any agency branch or o m a country which shares a land bor ty Incorporated, established or regis diary of an entity Incorporated, establi	tant' or 'service provider' in certain contexts) means any person or nsortium or joint venture (that is an association of several persons, or rson not failing in any of the descriptions of bidders stated ffice controlled by such person, participating in a procurement der with India" for the purpose of this Order means: tered in such a country; or blished or registered in such a country; or ntitles incorporated, established or registered in such a country; or d in such a country, or

बी एच ई एल BiffEL (SBD)	SPECIAL CONDITIONS OF CONTRACT (SCC)	ITEM: SUPPLY OF CONTAINERSIED SOLUTION OF BATTERY MODULES, BMS AND EMS
		Ref No: MANBES0001
6. A natur	al person who is a citizen of such a c	ountry; or
	ortium or joint venture where any m cial <i>owner</i> for the purpose of (iii) abo	ember of the consortium or joint venture falls under any of the above ove will be as under:
acting a		tnership, the beneficial owner is the natural person(s), who, whether more juridical person, has a controlling ownership interest or who
sha b. "Co dec	ontrolling ownership interest" means res or capital or profits of the compa ontrol" shall include the right to appo	ownership of or entitlement to more than twenty-five per cent. of any; bint majority of the directors or to control the management or policy areholding or management rights or shareholder's agreements or
togethe capital 3. In case	er, or through one or more juridical p or profits of the partnership; of an unincorporated association or	owner is the natural person(s) who, whether acting alone or person, has ownership of entitlement to more than fifteen percent of body of individuals, the beneficial owner is the natural person(s), hrough one or more juridical person, has ownership of or
	nent to more than fifteen percent of	the property or capital or profits of such association or body of
	no natural person is Identified under who holds the position of senior ma	r (1) or (2) or (3) above the beneficial owner is the relevant natural naging official;
the trus exercisi	stee, the beneficiaries with fifteen po ing ultimate effective control over th	ficial owner(s) shall include identification of the author of the trust, ercent or more interest in the trust and any other natural person he trust through a chain of control or ownership.
V. An Agent is	a person employed to do any act fo	r another or to represent another in dealings with third person.

बीएगईएल SOLAR BUSIN				ITEM: SUPPLY OF CONTAINERSIED SOLUTION OF BATTERY				
		NESS DIVISION	SPECIAL CONDITIONS OF	MODULES, BMS AND EMS				
i i ji E	2 (S	BD)	CONTRACT (SCC)					
				Ref No: MANBES0001				
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				ub-contract works to any contractor from a country which shares				
		a land bor	der with India unless such contracto	r is registered with the Competent Authority.				
		* The above clause is not applicable to the bidders from those countries (even if sharing a land border with Ind						
		which the GoI has extended lines of credit or in which the GoI is engaged in development projects. * List of countries to which lines of credit have been extended or in which development projects are undertak						
	available on the Ministry of External affairs website (<u>https://www.mea.gov.in/</u>)							
		Compliance to Government of India order OM No.6/18/2019-PPD dated 23.07.2020 & 24.7.2020 regarding restrictions under Rule 144 (XI) of the General Financial Rules (GFRs), 2017 to be submitted on the bidder's letterhead as per						
	Annexure-D(i) or Annexure-D(ii) – as applicable.							
47	Compliance to order No. 25-	Applicable						
	111612018-PG,							
	Dated							
	02.07.2020 of							
	Ministry of							
	Power, GOI Evaluation in case of more than one L-1 bidder	In the course of	evaluation if more than one hidder	happens to occupy L-1 status, effective L-1 will be decided by				
			nts from the respective L-1 bidders.	happens to occupy E 1 status, encetive E 1 will be decided by				
		Ũ	·	L-1 status even after soliciting discounts, the L-1 bidder shall be				
48				he respective L-1 bidder(s) or their representative(s).				
				such situations shall be final and binding.				
49	Submission of			HEL as per BHEL SEARP guidelines available on <u>www.bhel.com</u> and				
	Supplier registration	https://supplier	<u>.bhel.in/index.jsp</u> . BHEL shall be ente	ring into TC-MOU with registered suppliers.				
	Form							

बीएच इंस् मिन्दि		SINESS DIVISION (SBD)	SPECIAL CONDITIONS OF CONTRACT (SCC)	ITEM: SUPPLY OF CONTAINERSIED SOLUTION OF BATTERY MODULES, BMS AND EMS			
				Ref No: MANBES0001			
50	Quantity Variation						

TECHNO COMMERCIAL MEMORANDUM OF UNDERSTANDING (EXCEPT PRICE) FOR CONTAINERSIED SOLUTION OF BATTERY MODULES, BMS AND EMS

BETWEEN

M/S. BHEL, SOLAR BUSINESS DIVISION, BANGALORE - 560012

&

- 1.1 This Techno commercial MOU is signed for the CONTAINERSIED SOLUTION OF BATTERY MODULES, BMS AND EMS as per the agreed specifications & commercial terms & conditions.
- 1.2 The various aspects covered in this MOU are as follows & it is agreed to follow the same without any deviation.
- 1.2.1 Commercial Requirements as per GCC R0 & SCC R0.
 - 1.2.2 Technical Specifications DOC NO: BESS-4-02-0002 Rev: 03
 - 1.2.3 PRE-QUALIFICATION REQUIREMENTS- DOC NO: BESS-4-02-0004 Rev: 00
 - 1.2.4. Annexure-Job Specific details- DOC NO: BESS-4-02-0003 Rev: 00

1.3 The party II agrees to take no deviation while submitting the offer, other than deviations agreed by BHEL with or without %age of cost of withdrawal as agreed in TC-MOU.

1.4 Same cost of withdrawal will be loaded in quote at the time of evaluation of price in enquiry, however bidder can withdraw such deviation in offer at the time of enquiry.

- 1.5 If any deviation is taken in the technical, commercial & quality points in the offer submitted by party II, the offer will be rejected straight away. Any request for revaluation will not be entertained.
- 1.6 If BHEL has any other requirement/deviation from the MOU for a particular enquiry, it shall be clearly given in the enquiry itself. Confirmation for that requirement/deviation alone is to be given by the bidder. All other terms & conditions shall be as per the MOU. Such deviations/requirements, if any, shall pertain to that enquiry alone and MOU shall be followed for all other enquiries unless otherwise specified.
- 1.7 This MOU shall be valid from ______.
- 1.8 The MOU shall stand valid for TWO (02) years from the date of finalization of the MOU. The MOU validity may be extended eve after the initial period of TWO years if required by BHEL, with the consent of party II. However, in case any change is required; the MOU may be amended before the expiry of the validity with mutual consent.